

## Strategic Plan 2021-2025

### **MISSION:**

We rally community support and deliver best-in-class programs to inspire and equip Minneapolis and Saint Paul young people for careers, college and life.



#### VISION:

Our young people have full and equitable access to postsecondary education and career opportunities, creating a more just and vibrant community.

## VALUES

## We **Ore**:

**Anti-racist:** In all of our work we are intentional and unwavering about naming and dismantling structural racism and other forms of bias.

**Equity-driven:** We prioritize services for our students with the greatest needs, especially those who are systemically oppressed.

**Youth-centered:** Our young people are talented, capable and ready to learn; we meet them where they are and put them at the center of everything we do.

**Dedicated to career and college readiness:** We believe in the power of career and postsecondary readiness to enable young people to imagine and live rewarding lives.

**Effective:** We seek to be best in class at everything we do, fostering innovation, data-driven decision-making and accountability to our stakeholders.

**Strategic partners:** We need to do this work together. Public and private collaboration and support is critical for success.

**Good stewards:** We are resourceful and tenacious in maximizing our stakeholders' time, talent and treasure.

A great place to work: We achieve our mission through our dedicated and talented team. We continually seek ways to support, engage with and be accountable to the people in our organization.

# GOQLS:

1. Strengthen and continually refine our youth programming portfolio.

2. Cultivate an engaged community that is committed to our mission and vision.

3. Build a nourishing and inclusive organizational culture.

4. Ensure financial sustainability.

### 1. Strengthen and continually refine our youth programming portfolio.

- a) All of our programs and services are:
  - Directly guided by our values.
  - Driven by the evolving needs and priorities of young people and their families.
  - Aligned to the priorities of our partner districts, postsecondary institutions, employers and the wider community.
  - Based on solid data collection and analysis.
  - Intentional about accessibility, including naming and dismantling all forms of oppression.
- b) We collaborate deeply and broadly within Achieve Twin Cities and across partner organizations, sectors and industries to deliver our programs. We are a model for working across traditional boundaries to best lift up young people.
- c) Program growth occurs when we can ensure that:
  - We are addressing real needs in the community.
  - There is an opportunity to address a system inequity.
  - Promising practices and/or data suggest new or different ways of providing service.
  - Core programming is not negatively impacted.
  - Our choices are financially sustainable.
- d) Our programs have annual performance goals that we intentionally support, carefully track and hold ourselves accountable for meeting.

### 2. Cultivate an engaged community that is committed to our mission and vision.

- a) Our brand reputation is strong; partners clearly understand our organizational scope, intended impact and accomplishments.
- b) Our district and community partners' reputations are positively impacted by our work.
- c) Our outreach is inclusive, proactive and innovative, generating excitement and high levels of participation.
- d) Stakeholders across program areas are highly engaged and invested in our success.
- e) We are seen as a thought-leader, advocate and connector for equitable career and college readiness.

### 3. Build a nourishing and inclusive organizational culture.

- a) We recruit a diverse team to ensure that they reflect the young people we serve. Large pools of highly qualified candidates apply for our open staff positions.
- b) Our team members are attracted and retained because of our mission-driven impact, our transparency and inclusivity, and the high value we place on innovation, fair compensation strategy and opportunities for growth within the organization.
- c) We actively and continually pursue an anti-racist, anti-oppressive work environment for our staff, volunteers and board of directors.
- d) Staff are passionate about our mission, highly engaged in their work and feel personally valued, supported and respected.
- e) Cross-team collaboration and engagement is strong.
- f) Our board of directors is active and engaged, collaborating with and complementing staff to drive our mission, accomplish our work and promote transparency organization-wide.
- g) Staff and volunteers center and learn from the young people we serve. Youth voice is a critical element of our decision-making.

### 4. Ensure financial sustainability

- a) We have a balanced budget with a healthy reserve.
- b) All programs and internal operations are adequately funded and supported by a predictable staffing model.
- c) We comply with nonprofit accounting standards, have appropriate internal controls and obtain a clean audit annually.
- d) Program growth as defined by program leaders is financially sustainable in the short and long-term.
- e) We have a broad base of support that balances a variety of funding streams, including district partnerships, government contracts, foundation and corporate giving, individual giving and earned income.
- f) Priorities for fundraising are established annually and are aligned with our mission and clearly defined program goals.
- g) Fundraising goals are achieved annually, including leveraging new resource development opportunities in Saint Paul and nationally.

